

## Want to run a pub?

BBPA have provided Hospitality Jobs UK with a simplified guide to help you understand the key differences between Leased, Tenancy and Freehold.



|                                | Leased   | Tenancy  | Freehold   |
|--------------------------------|--|--|--|
| What are the main differences? | You are eligible for offers of investment support from your pub company You pay for: The business, Fixtures and fittings,Rent on the building, Additional 10% on top of the advert/contract cost.  | You are eligible for offers of investment support from your pub company. You pay for: Fixtures and fittings, Rent the building   | You buy: The building and business outright  |
| Business Support               | A Business Manager/Area Manager will be assigned to you to provide support to help you grow your business to ensure you have the best advice to succeed.  Many Pub companies have in-house training courses which also will be offered to you to support your development. | A Business Manager/Area Manager will be assigned to you to provide support to help you grow your business to ensure you have the best advice to succeed.  Many Pub companies have in-house training courses which also will be offered to you to support your development. | As you have purchased the building outright you will have full responsibility for running the pub  |
| Business Expenses              | <ul> <li>Buildings Insurance</li> <li>Employers Liability Insurance.</li> <li>Insurance for personal effects</li> <li>Public Liability Insurance</li> <li>Rent</li> <li>Service Charge</li> <li>Stock</li> </ul>   | <ul> <li>Buildings Insurance</li> <li>Employers Liability Insurance.</li> <li>Insurance for personal effects</li> <li>Public Liability Insurance</li> <li>Rent</li> <li>Service Charge</li> <li>Stock</li> </ul>   | <ul> <li>Buildings Insurance</li> <li>Employers Liability Insurance.</li> <li>Insurance for personal effects</li> <li>Public Liability Insurance</li> <li>Interest</li> <li>Capital Repayments</li> <li>Stock</li> </ul> |
| Deposit/Bond                   | Usually approx 25% rent.  Held against arrears on account. Returned within 28 days, subject to account being cleared and dilapidations being rectified.  | Usually approx 25% of rent.  Held against arrears on account. Returned within 28 days, subject to account being cleared and dilapidations being rectified.   | You will have to pay for the property in full.   |

| Fixtures & Fittings                             | Costs should be on valuation via an independent valuer.  There may be an opportunity of renting which can be negotiated.   | Costs should be on valuation via an independent valuer.  There may be an opportunity of renting which can be negotiated.   | You will have to pay for all fixtures and fittings in full.  |
|---|--|--|--|
| Fruit Machines,<br>Quiz Machines &<br>Jukeboxes | These are arranged and made on a pub by pub basis dependent on agreement   | Typically, either three or five years where you can give six months' notice  | N/A  |
| Length of<br>Agreements                         | Between five and twenty years  | <ul> <li>Buildings Insurance</li> <li>Employers Liability Insurance.</li> <li>Insurance for personal effects</li> <li>Public Liability Insurance</li> <li>Rent</li> <li>Service Charge</li> <li>Stock</li> </ul>   | <ul> <li>Buildings Insurance</li> <li>Employers Liability Insurance.</li> <li>Insurance for personal effects</li> <li>Public Liability Insurance</li> <li>Interest</li> <li>Capital Repayments</li> <li>Stock</li> </ul> |
| Maintenance                                     | Completely responsible for the entire condition of the property including the structure and the internal maintenance. At the end of a lease, the property will be reviewed, and your property will be served with a "Schedule of Dilapidations" – A list of work that you must carry out or you will be liable for a charge. | The Pub company is normally responsible for structure of building. You as the Tenant would be responsible for internal repairs.  | You are fully responsible for the maintenance of the building and contents.  |
| Running Costs                                   | Responsible for all running costs of the business.   | Responsible for all running costs of the business.   | Responsible for all running costs of the business.   |
| Tie Status -<br>Purchase                        | A "Full Tie" purchase - You will need to purchase all the below from your pub company. This may include: All draught beer and lager, Packaged soft drinks, Wines, Spirits Partial Tie may be available dependent on agreement with individual Pub Companies.   | A "Full Tie" purchase - You will need to purchase all the below from your pub company. This may include: All draught beer and lager, Packaged soft drinks, Wines, Spirits Partial Tie may be available dependent on agreement with individual Pub Companies. | You own the business, so you can purchase your own stock   |